

Resources for Partners

Benefits

As an ITP partner you can:

- Gain recognition as an industry leader by highlighting your efforts in collaboration with ITP
- Tap into ITP's free and cost-shared resources and technical expertise that enable success with customers
- Support national goals for energy security by helping industrial customers reduce energy use

Partnerships are the key to improving industrial energy and process efficiency. Suppliers, equipment manufacturers, associations, utilities, and others who support industry work in partnership with the U.S. Department of Energy's Industrial Technologies Program (ITP) and contribute directly to increasing the competitiveness and productivity of U.S. manufacturers.

Partners bring value to industrial customers by helping improve the bottom line. ITP offers these tools for successful partnerships.

Publications Expand Your Resources

ITP's extensive portfolio can reinforce your own resources and capabilities. Use this information as part of your strategy to create awareness among customers and decision makers. Choose from:

- **Case Studies**—Profiles of manufacturers who have implemented plant assessments or energy-saving improvements. *Performance Spotlights* showcase partners and Qualified Specialists who have successfully used ITP tools in energy efficiency projects.
- **Technical Publications**—ITP's fact sheets, handbooks, tip sheets, market assessments, and sourcebooks help you keep pace with industry best practices and technologies.
- **News**—The award-winning quarterly *Energy Matters* features in-depth articles from industry experts, technical tips, and energy efficiency opportunities. Help spread the word by distributing the newsletter to employees and customers, or as article reprints. The *ITP E-Bulletin* is your monthly connection to updates, news, and resources such as training, events, and opportunities for immediate energy savings.

Software Target System Performance

ITP's comprehensive suite of software tools can be part of your strategy to identify energy savings opportunities for your customers. These powerful assessment tools cover industrial systems, including process heating, steam, pumps, compressed air, motors, fans, and combined heat and power. Learn more and download these tools, free of charge, from the BestPractices Web site Resources section.

Training Increases Your Expertise

Increase your knowledge of energy management practices and techniques. Partners have access to training for their own benefit, and can also co-host sessions for customers.

To Obtain Materials

Request materials in bulk quantities or access them online. To order, contact Amanda Dosch at adosch@ppc.com. Visit ITP's BestPractices Web site at www.eere.energy.gov/industry/bestpractices to download publications online, and to learn more about partnership opportunities.



- **End-User Training**—For those involved in system or plant operations, engineering, or management. Training is available in compressed air, motor, fan, process heating, pumping, and steam systems.
- **Specialist Qualification Training**—Advanced preparation in the use of ITP software tools and recognition as a Qualified Specialist upon successful completion of the course and exam.

Databases Give You Connections

These comprehensive databases provide contact information for BestPractices and industry service providers, results of plant assessments, and resources for financial assistance.

- **Allied Partners Database**—Connect with and be counted among other industry leaders and decision-makers who work in partnership with ITP.
- **Industrial Assessment Center (IAC) Database**—Access detailed results of more than 7,000 plant assessments at small and medium sized plants.
- **National Inventory of Manufacturing Assistance Programs (NIMAP) Database**—Locate federal and state policy groups and utilities that assist with equipment sourcing and financing.
- **Qualified Specialist Database**—Discover professionals in your geographic area who can help identify ways to optimize systems in your customer's plant. These experts have received extensive training in the use of ITP's software tools.

Plant Assessments Uncover Opportunities

Plant-wide and system assessments pave the way for potential efficiency improvements. ITP Partners—particularly those who are also trained as Qualified Specialists—can be a critical link in an assessment. Partners' successful results from using ITP resources are often captured in case studies and other ITP information. In addition, partners can help customers find ITP assessment opportunities, such as:

- **Industrial Assessment Centers**—Small and medium sized manufacturers may be eligible for no-cost assessments conducted by engineering faculty and students in Industrial Assessment Centers located at universities across the country.
- **Self-Assessments**—All types of manufacturers can assess their own plants using ITP software tools, training, and resources. Work with your customers to collect and analyze system performance data to improve plant processes and productivity.

ITP Web Sites Offer Easy Access

BestPractices—Get immediate access to many of these products and tools by downloading them from the BestPractices Web site. Learn more about BestPractices activities and opportunities. Visit www.eere.energy.gov/industry/bestpractices.

Industrial Technologies Program—Learn more about ITP's overall strategy to help industry reduce energy use while stimulating productivity and growth. See www.eere.energy.gov/industry.

Save Energy Now—Find out about and join in DOE's initiative to save energy and money and increase productivity right now. Go to www.eere.energy.gov/industry/saveenergynow.

EERE Information Center

DOE's Office of Energy Efficiency and Renewable Energy Information Center is another resource for expert technical assistance help with obtaining ITP resources. Contact the Information Center at 1-877-EERE-INF (1-877-337-3463) or via the Web at www.eere.energy.gov/informationcenter.

BestPractices is part of the Industrial Technologies Program, and supports DOE's strategy to help the country's most energy-intensive industries improve their competitiveness. BestPractices brings together emerging technologies and energy-management best practices to help companies begin improving energy efficiency, environmental performance, and productivity right now.

BestPractices emphasizes plant systems, where significant efficiency improvements and savings can be achieved. Industry gains easy access to near-term and long-term solutions for improving the performance of process heating, steam, pumps, compressed air, and other motor-driven systems. In addition, the Industrial Assessment Centers provide comprehensive industrial energy evaluations to small- and medium-size manufacturers.

A Strong Energy Portfolio for a Strong America

Energy efficiency and clean, renewable energy will mean a stronger economy, a cleaner environment, and greater energy independence for America. Working with a wide array of state, community, industry, and university partners, the U.S. Department of Energy's Office of Energy Efficiency and Renewable Energy invests in a diverse portfolio of energy technologies.

For More Information, Contact:

EERE Information Center
1-877-EERE-INF
(1-877-337-3463)
www.eere.energy.gov

Or visit these Web sites:

Industrial Technologies Program (ITP)
www.eere.energy.gov/industry

ITP BestPractices
www.eere.energy.gov/industry/bestpractices

Save Energy Now
www.eere.energy.gov/industry/saveenergynow

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