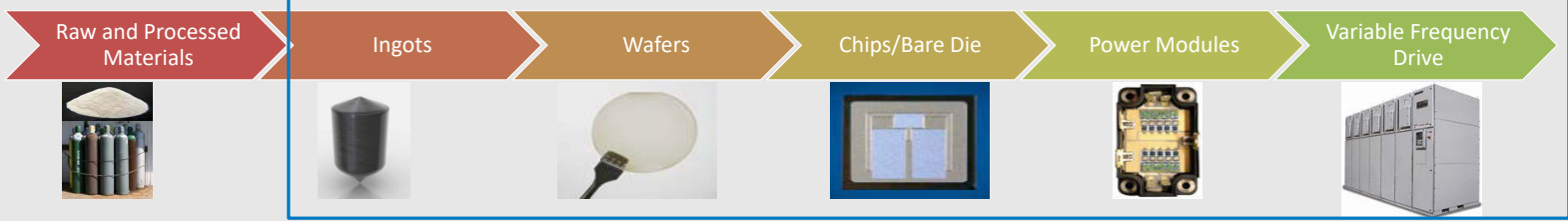


SiC Power Electronics in Medium Voltage Motor Drives Trade and Manufacturing Analysis

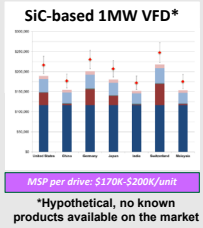
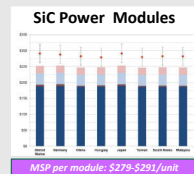
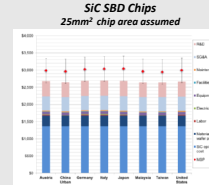
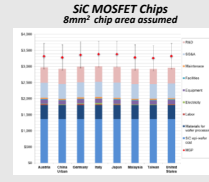
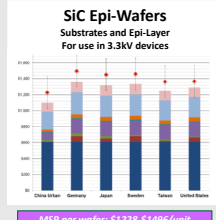
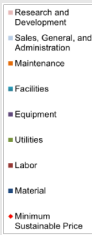
Samantha Reese, Kelsey Horowitz, Tim Remo, Margaret Mann

SiC Simplified Value Chain for Medium Voltage Variable Frequency Drive & Regional Cost and Manufacturing Analysis

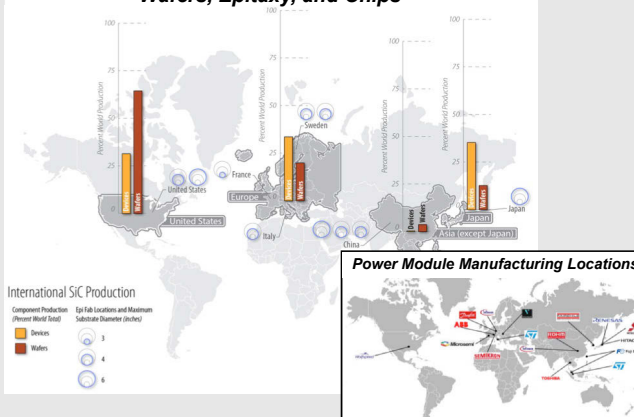


Bottoms-up Regional Manufacturing Costs and Modeling Assumptions

- Regional costs are computed for each manufacturing process based on input data from materials and equipment suppliers and manufacturers
- MSP is the minimum sustainable price that a company must sell its product for in order to pay back the capital and operating expenses during the plant lifetime
- Manufacturing cost modeling base case
 - Models the effect of core country factors:
 - Labor rates
 - Electricity prices
 - Effective corporate tax rates
 - In this early-stage industry — particularly for upstream components — manufacturing competitiveness is less driven by core country factors, but this may change over time
- Economic modeling assumptions for all countries:
 - Same cost of debt and equity, D/E ratio
 - Same production volumes, yields, and wafer diameter
 - No subsidies
 - Assumes the same knowledge/capability of firms
 - Assigns the same risk associated with firms regardless of country
 - Wafer model assumes 100% capacity utilization



Global Supply Chains Wafers, Epitaxy, and Chips



Techno-economic Modeling Can Help Inform Research and Investment

- Majority of SiC Power Module manufacturing cost is material cost
- Currently SiC Devices are 46% of the material cost
- Potential cost reduction scenario reduces manufacturing cost 33%
- SiC Device become 69% of cost

- Analytically model costs instead of using antidotal references
- Help guide research and manufacturing advancements
- Understand impact before committing development resources

- Quantify specifically what material is driving cost
- Can identify unexpected cost drivers

Wafers, Epitaxy, and Chips:

- US currently one of the top 3 countries manufacturing these upstream components
- Particularly strong in wafer fabrication: good quality, yields
- For devices:
 - Trend is towards large, multi-national incumbent power electronics players in Power Electronics
 - Industry is moving towards vertical integration globally (acquisitions)
- For Modules:
 - Locations indicated are known to be capable of assembling IGBT sized modules.
 - Additional contract manufacturing not shown on this map is often used for high-volume production. These contract manufacturing facilities are located primarily in Southeast Asia and China

SOURCES: Yole Développement, (2016). Power SiC 2016: Materials, Devices, and Applications... System Plus Consulting, (2015, July 7). POWER COSIM+. Semiconductor Manufacturing and Cost Simulation Tool... NREL primary research

For more detailed information on our assumptions, see our accompanying technical report: "Global Cost and Competitiveness Issues in Manufacturing SiC Power Electronics for Medium Voltage Motor Drives," NREL/TP-6A20-67694 (Feb. 2017) <http://www.nrel.gov/docs/yt17/os/tp67694.pdf>

Samantha Reese -> Samantha.Reese@nrel.gov
 Kelsey Horowitz -> Kelsey.Horowitz@nrel.gov
 Timothy Remo -> Timothy.Remo@nrel.gov