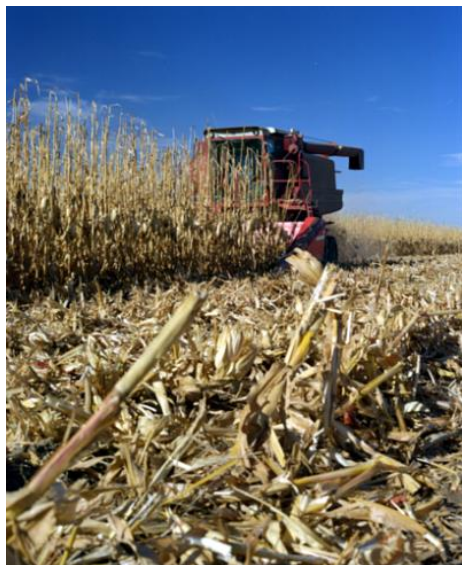




Deploying Enzymatic Biomass Conversion Technology: Challenges and Prospects



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Presented at
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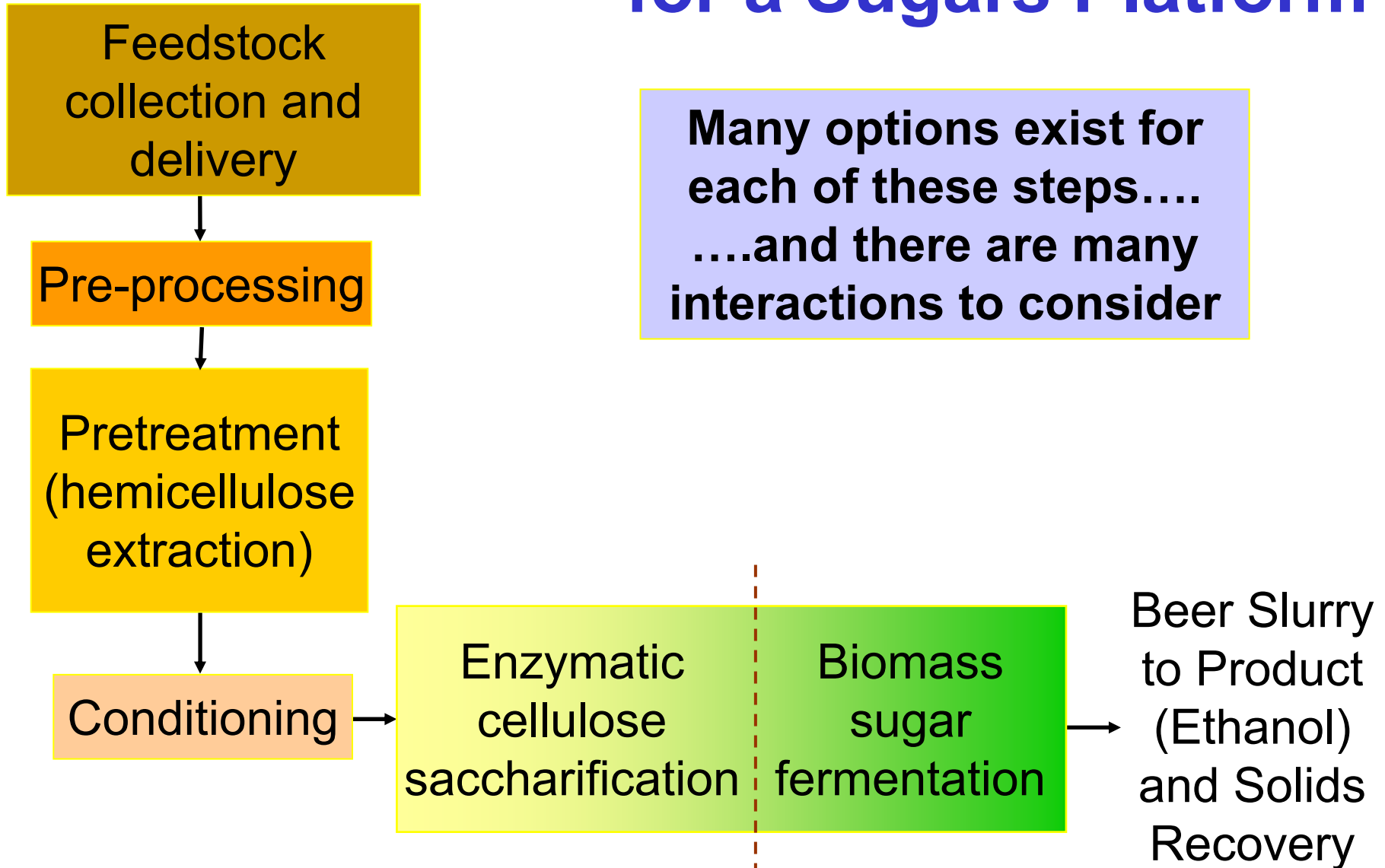
September 25, 2002



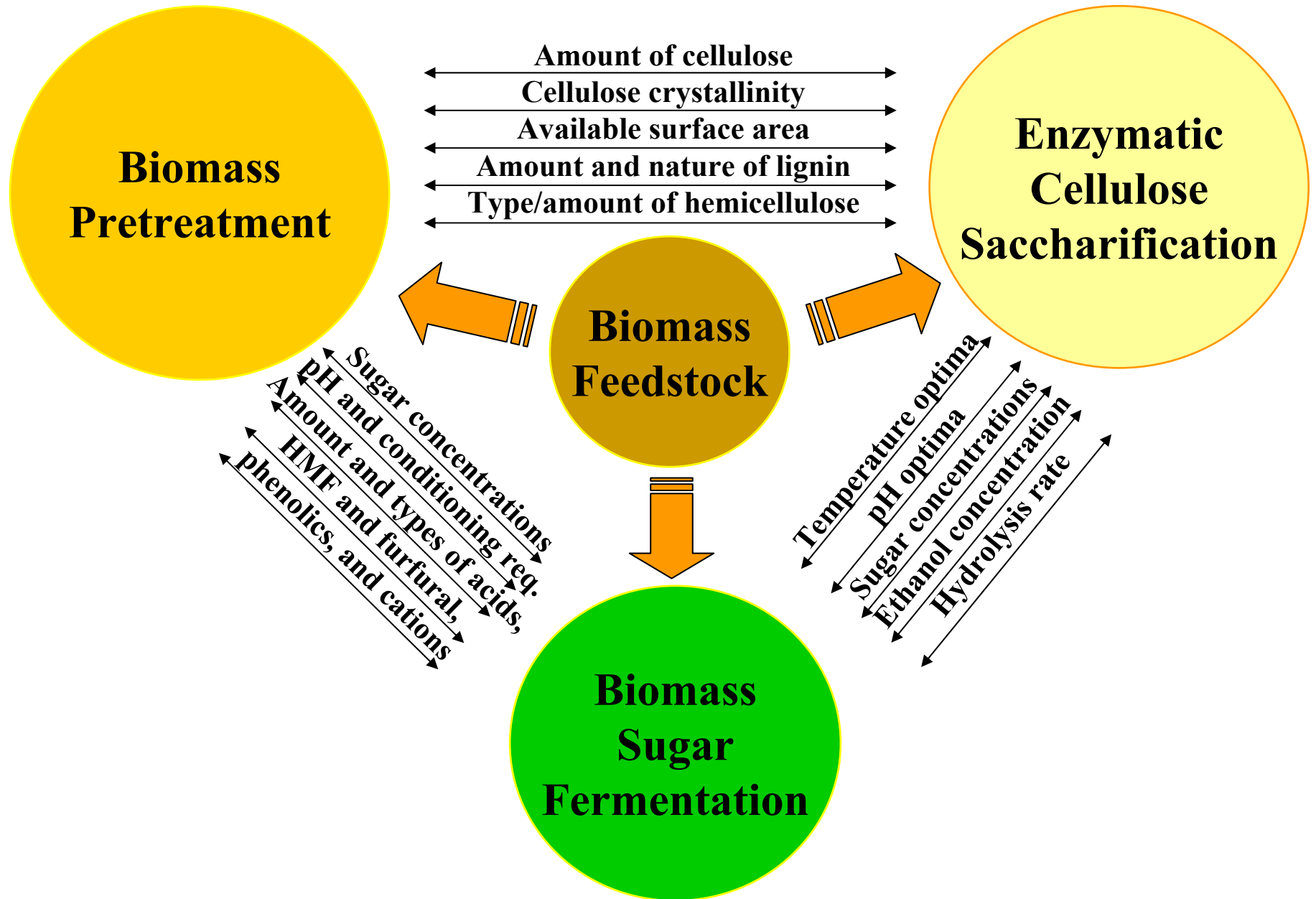
Outline

- Enzymatic conversion technology overview
- Challenges: Issues hindering commercialization
- Prospects: Opportunities and progress
- Conclusions

Main Elements in an Enzymatic Process for a Sugars Platform



Key Process Interactions



Technical Feasibility of Conversion

Example: Corn Stover Lignocellulose

Coarsely milled
corn stover

Pretreated
solids

Residue
solids



Process
intermediate

Lignin
coproduct

100 g raw solids (dry)

60 g (dry)

27 g (dry)

Challenges to Deployment

Issues Hindering Commercialization

- Demonstrated market competitiveness
 - Compelling economics with acceptable risk
- Established feedstock infrastructure
 - Collection, storage, delivery & valuation methods
- Proven societal & environmental benefits
 - Sustainable
 - Supportive policies

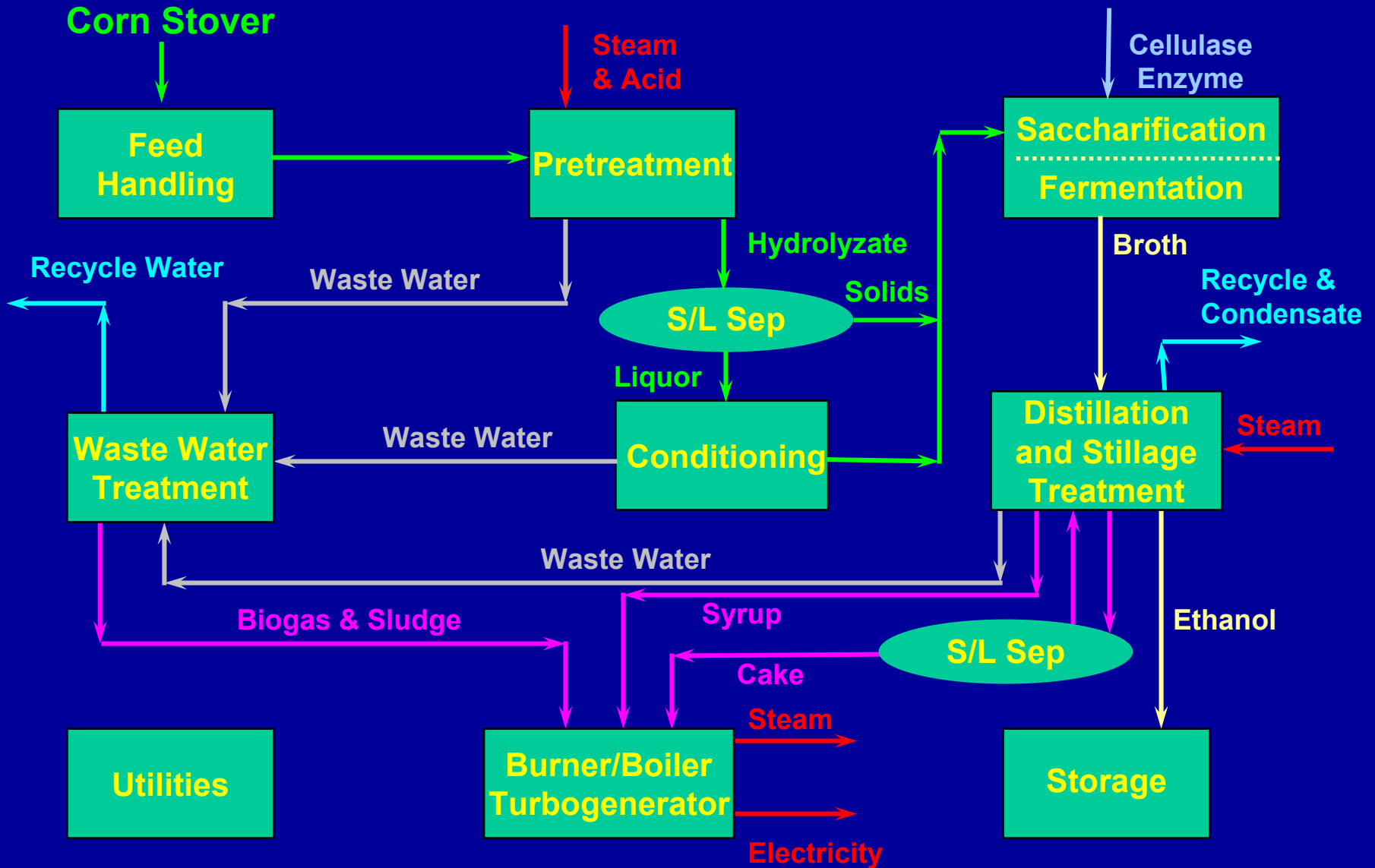
Critical Success Factor for Pioneer Processing Plants

⇒ ***Accurately estimate cost and performance!****

- Plant cost growth strongly correlated with:
 - Process understanding (*integration issues*)
 - Project definition (*estimate inclusiveness*)
- Plant performance strongly correlated with:
 - Number of new steps
 - % of heat and mass balance equations based on data
 - Waste handling difficulties
 - Plant processes primarily solid feedstock

* “Understanding Cost Growth and Performance Shortfalls in Pioneer Process Plants”, a study by the Rand Corp. for DOE (1981)

Simplified Process Schematic



Projected Economics – Example

Plant Size Basis: 2000 MT Dry Corn Stover/Day

Assumed Corn Stover Cost: \$35/dry ton

Assumed Enzyme Cost: \$0.11/gallon of produced ethanol

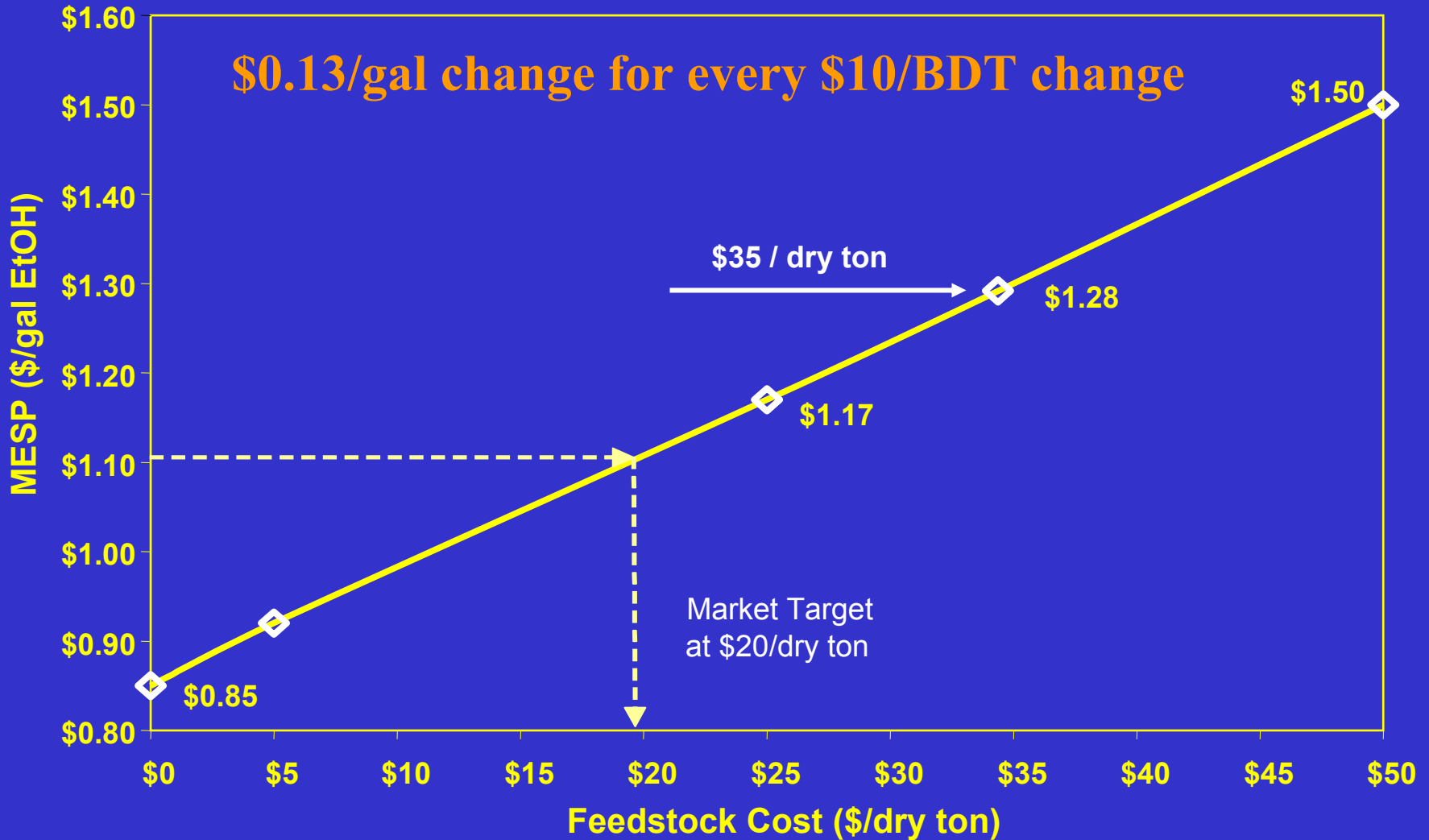
| Economic Parameter (Units, \$1999) | Value |
|---|--------------|
| Min. Ethanol Selling Price (\$/gal) | \$1.30 |
| Ethanol Production (MM gal/yr) | 60 |
| Ethanol Yield (gal/dry ton stover) | 77.5 |
| Total Project Investment (\$ MM) | \$200 |
| TPI per Annual Gallon (\$/gal) | \$3.34 |
| Net Operating Costs (\$/gal) | \$0.73 |

* Assuming 100% equity financing and 10% Internal Rate of Return (IRR)

Process Economics Findings

- Production costs dominated by
 - Feedstock
 - Enzymes - cellulases
 - Capital equipment throughout the plant
 - Current USDOE, NREL, and ORNL efforts focus on decreasing these key cost centers.
- ⇒ *Today's focus: feedstock and pretreatment cost reduction opportunities and progress*

Impact of Reducing Feedstock Cost Corn Stover Case Example



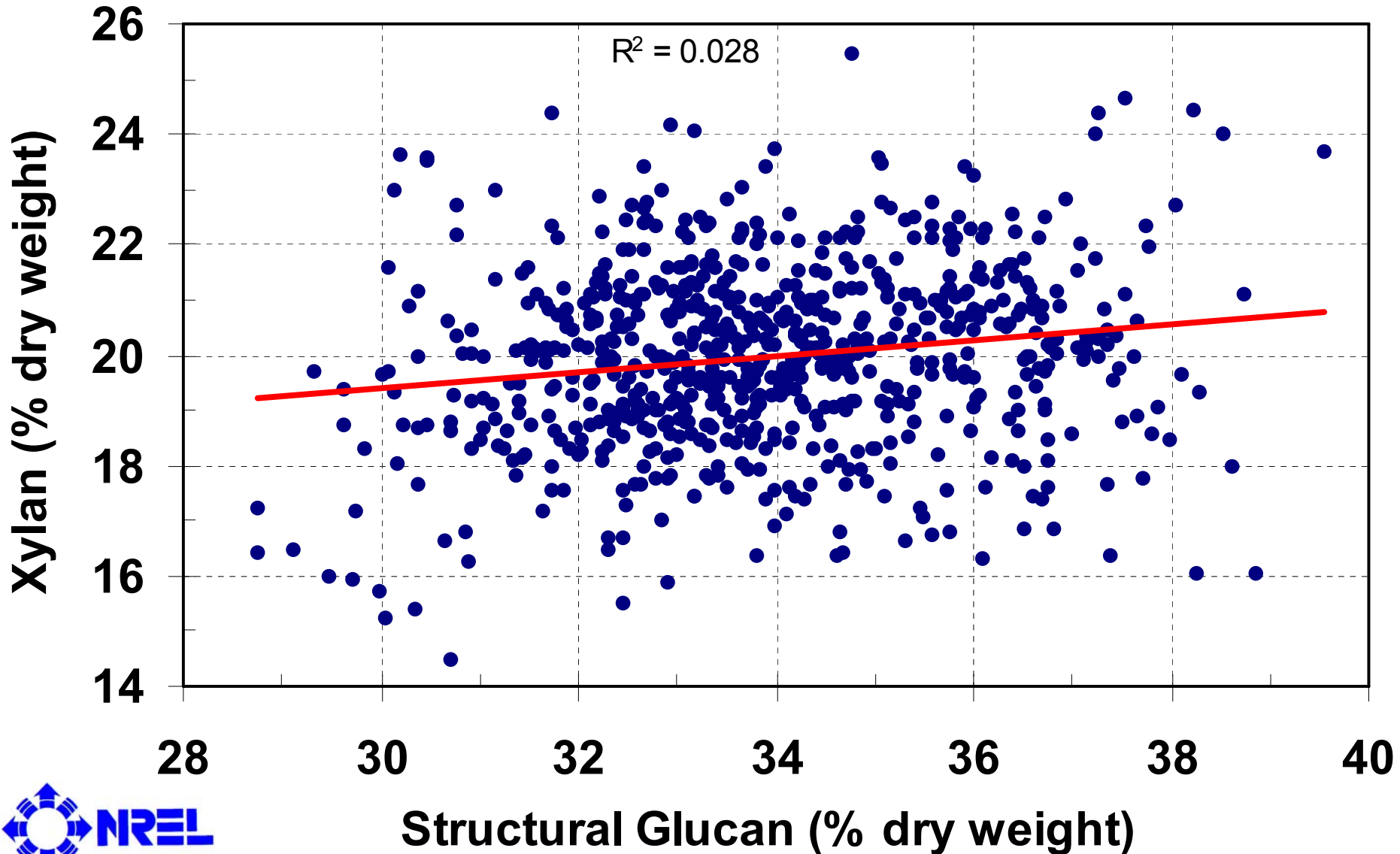
Towards a Low Cost Feedstock Infrastructure

- Apply innovative harvesting & storage methods
 - Whole stalk harvest?
 - Dry or wet densification?
- Value the feedstock based on its composition
 - In-field or point-of-delivery rapid compositional analysis, e.g., using calibrated Near InfraRed Spectroscopy (NIRS)

⇒ *Application of NIRS has identified a previously under appreciated knowledge gap concerning the magnitude and sources of feedstock compositional variability*

Substantial Compositional Variability

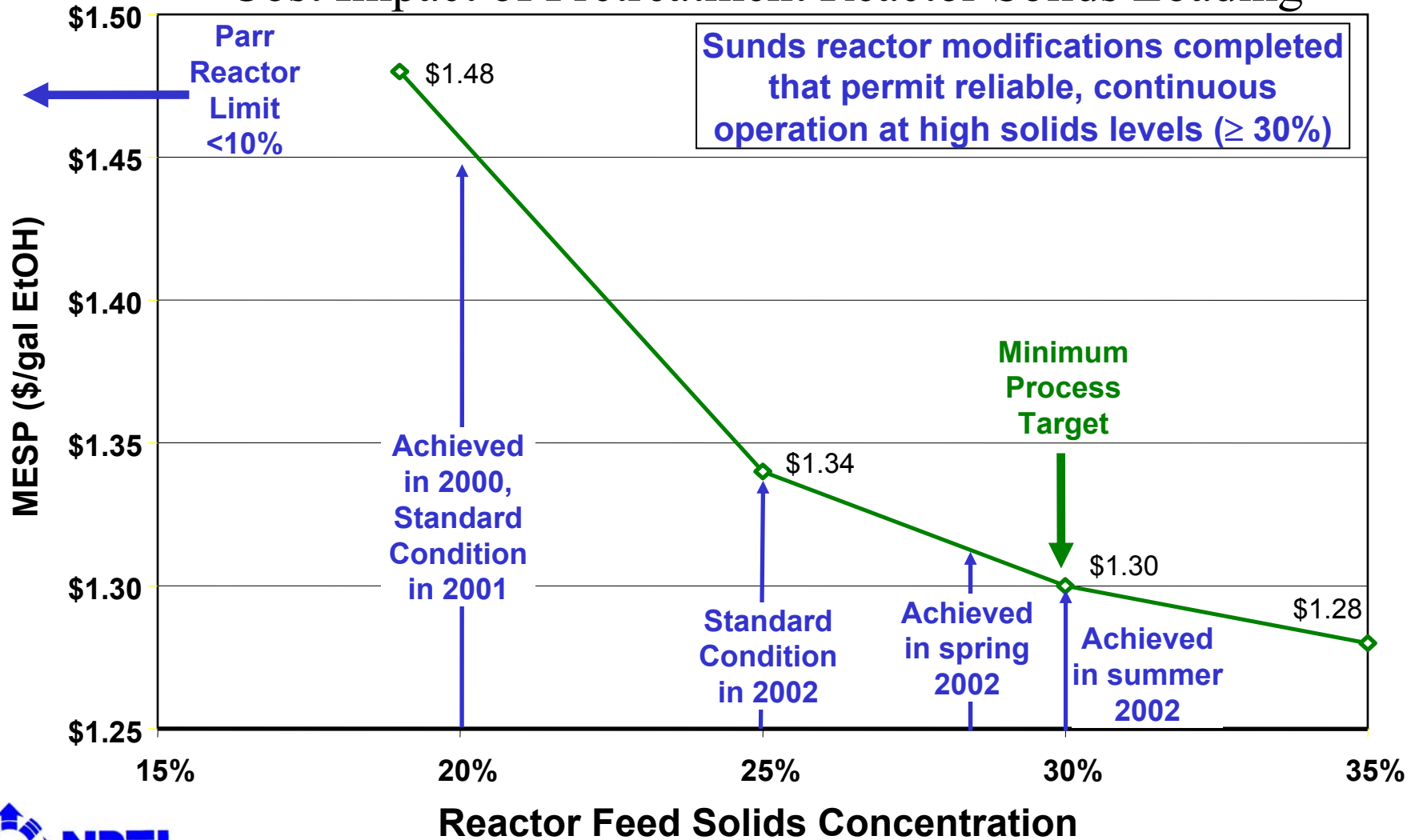
NIRS Composition of 731 corn stover samples from the 2001 harvest



Reducing Performance Risk

Demonstrating High-solids Processing

Cost Impact of Pretreatment Reactor Solids Loading



Reducing Deployment Risk

Demonstrating Base-line Engineering Feasibility

- Dilute-acid pretreatment showstoppers overcome
 - some performance levels remain below targets

Minimum Pretreatment Performance Targets

| <i>Parameter</i> | <i>Achieved</i> | <i>Target</i> |
|-----------------------------|----------------------|-------------------------|
| Catalyst Type | Dilute Acid | Dilute Acid |
| Reactor Solids Conc. | 30 % | 30 % |
| Residence Time | 0.75-1.25 min | 2 min |
| Acid Concentration | 1.5 % | 1.1 % |
| Temperature | 190 °C | 190 °C |
| Xylose Yield | 80% | 85% |
| Reactor Metallurgy | ----- | Incoloy 825-clad |

- Process samples produced for evaluation
 - Pretreated solids and hemicellulose hydrolyzate liquors
 - Lignin-rich process residues



Comparative Liquor Concentrations

Corn Stover Dilute-acid Hemicellulose Hydrolyzate

| Component | Concentration (g/L) (20% solids) | Concentration (g/L) (30% solids) |
|---------------------------|-------------------------------------|-------------------------------------|
| Glucose | 9.24 | 17.7 |
| Xylose | 59.68 | 93.6 |
| Arabinose | 8.81 | 13.5 |
| Galactose | 4.55 | 7.1 |
| Mannose | 2.69 | 4.1 |
| Oligomers | 10.93 | 9.4 |
| Furfural | 1.51 | 2.4 |
| Hydroxymethyl Furfural | 0.25 | 0.5 |
| Acetic Acid | 7.06 | 11.49 |

Conclusions

- Good progress being made to reduce process costs and risks, but substantial technical challenges remain
- Critical knowledge gaps need to be overcome
 - Analytical and process chemistry
 - Sources of feedstock compositional variability
 - Controlling interactions in fully integrated processes
 - Life Cycle Analysis and overall sustainability
- Integrated process must be demonstrated
 - Expensive, high-risk activity likely to occur via industry-led bioenergy solicitation awards

⇒ It's a big task ahead, but we're on the right path!



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