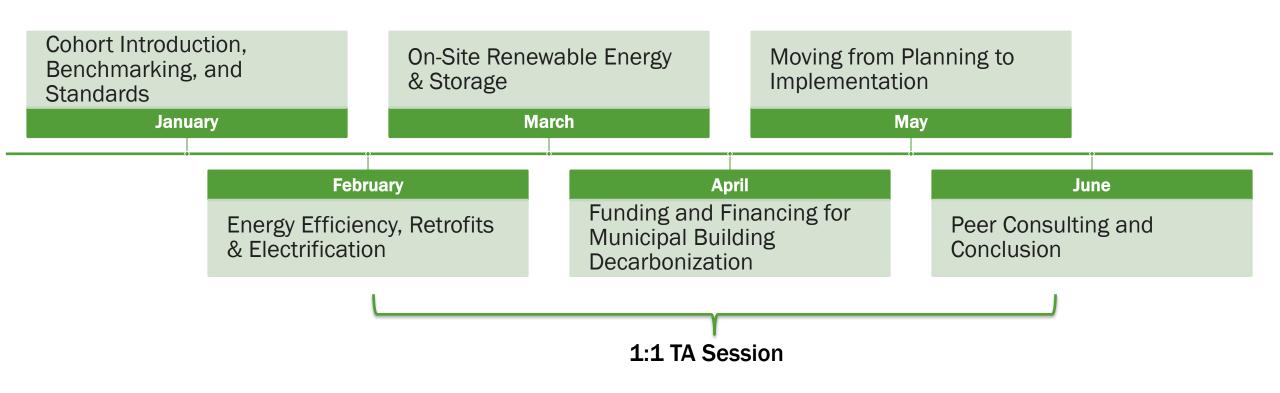


Evaluating and Prioritizing Municipal Buildings for Energy Efficiency and Decarbonization Investment

Cohort Summary January 2024



Evaluating and Prioritizing Municipal Buildings Energy Efficiency and Decarbonization Investments



Cohort Participants

- Ames, Iowa
- Baltimore, Maryland
- Boca Raton, Florida
- Cincinnati, Ohio
- Colorado Springs, Colorado
- Crafton Borough, Pennsylvania
- Hailey, Idaho
- Howard County, Maryland

- Key West, Florida
- Mount Vernon, New York
- Reading, Pennsylvania
- Salem, Oregon
- Skokie, Illinois
- Washtenaw County, Michigan
- Windham, Maine

Key Takeaway: Data collection and analysis is an important early step in developing a decarbonization strategy



U.S. buildings waste over 30% of energy use (over \$100 Billion annually)



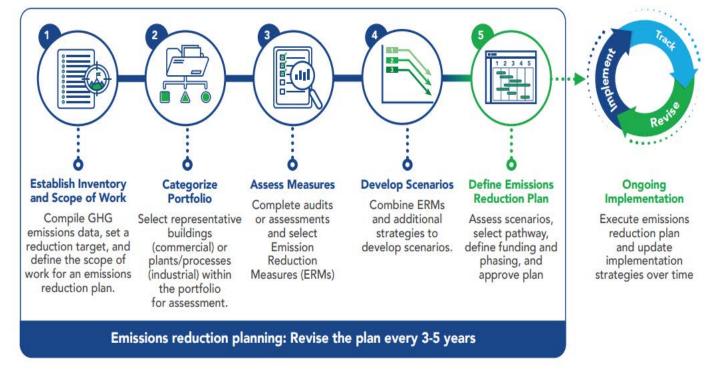
Most of today's buildings will still be operating in 2050 (~75% of residential and 50% of commercial in U.S.)



Buildings account for 75% of U.S. electricity use, and building heating and cooling drives peak demand



Buildings are where distributed solar, storage, and EV charging intersects with the distribution grid



https://betterbuildingssolutioncenter.energy.gov

Source: https://www.energy.gov/eere/decarbonizing-us-economy-2050-national-blueprint-building-sector

Key Takeaway: Project selection and implementation must account for a wide range of variables

- Mandates, planning documents, political will, internal capacity, staff willingness, and many more variables might limit the scope or timing of project implementation.
- Take advantage of available funding and consider adjusting your project scope to match the requirements of grant opportunities.

			Savin
5	Facility Improvement Measure	Implementation Price	Energy Savings
	PROJECT TOTAL	\$7,095,152	\$417,182
	1,113223110111	\$7 ,555,252	V.1.1,132
th Center	LED Lighting Interior Retrofit & Occupancy Sensors	\$111,262	\$5,404
th Center	LED Lighting Exterior Retrofit	\$2,093	\$319
th Center	Pipe Insulation	\$667	\$49
th Center	Replace Existing Hvac System w/VAV System	\$1,671,119	\$6,300
th Center	Vending Machine Occupancy Controls	\$682	\$96
th Center	Building Envelope Improvements	\$21,360	\$1,397
0E	120 West Eagle LED Lighting Interior Retrofit & Occupancy Sensors	\$26,059	\$1,753
0E	134 West Eagle LED Lighting Interior Retrofit & Occupancy Sensors	\$101,728	\$8,557
0E	134 W. Eagle Night Setback With Steam Valves	\$75,028	\$7,518
0E	Install Controls On Exhaust Fans	\$35,147	\$1,768
nter	Holding Center Interior Retrofit	\$428,493	\$35,258
nter	Replace Chiller	\$384,680	\$4,599
nter	Install Condensing Domestic Hot Water Heaters	\$200,309	\$6,892
nter	Cap Abandon Ahu Roof Penetration	\$12,242	\$4,385
nter	Insulate Steam Pipes	\$2,149	\$1,807
nter	Pipe Insulation	\$4,658	\$121
nter	Extend Ddc To Uncontrolled Equipment/Pneumatics	\$1,453,591	\$8,648
nter	Add Variable Speed Drive To Hot Water Pump	\$66,163	\$1,196
nter	Add Variable Speed Drive To Chilled Water Pumps	\$34,005	\$1,044
nter	Repair Economizer Controls	\$5,787	\$14
nter	Vending Machine Occupancy Controls	\$2,386	\$468
ntor	Onen Ralance Valve	\$2.823	¢177

Source: Erie County's "a la carte menu"

Key Takeaway: On-site renewable energy generation can help decarbonize municipal buildings, but there are some key considerations

How will energy efficiency and other decarbonization efforts change your building's load?

What are the utility's net metering rules?

Outside of decarbonization, why else might you want to install clean energy?

What grant and funding opportunities are available and when are the deadlines?

Are your buildings structurally capable of hosting clean energy?

Other considerations?

Key Takeaway: Objectives and value statements in RFPs offer clarity to developers to better understand the motivations for procurement

Climate/Innovation goals

Do developers understand and demonstrate how these projects help your city/county reach its sustainability and climate goals?



Visibility

Do developers make an effort to include visibility in their proposals through integration into the city/county website or kiosks?

Economics

Can the developers offer terms that meet economic priorities: maximizing immediate/annual VS long-term savings? Hedging prices? Providing stability?



Common Themes in RFPs



Company Track Record

How does the respondent stack up in terms of: # of projects in your region, # of projects that are similar size/profile to yours, how "important" this project will be to the developer?

Job Creation & Public Health

Will the developer be an effective partner to the city in meeting their broader social goals?





Preference for Local Businesses

Is the respondent a local business, or do they partner with local EPC or construction providers?

ACCC RFP Jam Session, 2019

Key Takeaway: There are alternatives to outright ownership of projects

Third Party Ownership

- Energy savings performance contract (ESPC)
- Power purchase agreement (PPA)
- Leases

Public Private Partnerships

When a state or local government agency takes a minority stake in ownership of an asset, with a private sector entity as the majority stakeholder.

Pass-through benefits

Many businesses like LLC's, sole-proprietorships, S-corporations, and LLP's pass-through their income to owners, individual members or partners, also passing-through tax-based benefits like tax credits and deductions. Through public-private partnerships, state and local governmental groups too can benefit from pass through benefits.



Dublin, Ohio has a 15 year lease on a 248 kW CHP system that is estimated to save \$19,000 annually. Photo: Analogue Kid at en.wikipedia, CC BY-SA 3.0 https://creativecommons.org/licenses/by-sa/3.0, via Wikimedia Commons

Key Takeaway: Local governments and utilities may be able to selffund initiatives through existing funding pathways and tools





Enterprise activities



Local taxation



Municipal bonds



Franchise agreements



Utility rebates and programs



Legal settlements



Source: CIP Equity Analysis (FY2014-2023). City of Baltimore Department of Public Panning. https://arcg.is/ffGic





Ann Arbor voters approve climate-action tax proposal with 71% support

Updated: Nov. 10, 2022, 11:54 a.m. | Published: Nov. 09, 2022, 12:32 p.m.

Key Takeaway: Energy Savings Performance Contracting (ESPC) can provide a lower risk opportunity to fund energy upgrades

General ESPC Benefits:

- No upfront costs needed
- ESCO accountable for project design, construction, and post-installation monitoring
- ESCO serves as single point of contact for project
- ESCO takes on project risks
- Guaranteed cost and energy savings
- Savings measured and verified as "real"



Check out the DOE Better Buildings Solution Center's ESPC Toolkit for resources and more related to ESPC:

https://betterbuildingssolutioncenter. energy.gov/energy-savingsperformance-contracting-espc-toolkit

Additional Technical Assistance Opportunities



SolSmart is a federally funded designation program that provides technical assistance to local governments that are working on reducing soft costs related to local solar deployment.

https://www.solsmart.org



The ESPC Campaign is a Department of Energy supported program that provides technical assistance and a space for public sector building owners to share and learn about the benefits of energy savings performance contracting.

https://www.energy.gov/scep /espc-campaign/home



DOE's Better Buildings Climate Challenge is a network of participants working to reduce GHG emissions and decarbonize their building stock. Members have access to peer-learning opportunities, TA, and other resources.

https://betterbuildingssolutio ncenter.energy.gov/climatechallenge/about